MINISTRY OF INFORMATION AND COMMUNICATIONS TECHNOLOGY (MoICT)

Request for Proposals RFP

Business Process Reengineering
Health Insurance Administration

9 April 2017

P.O.BOX 9903 AMMAN 11191 JORDAN

PROPOSAL DEADLINE: 10 May 2017
RFP NO: 3/ح/2017
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DISCLAIMER

THIS DOCUMENT IS A TERM OF REFERENCE (RFP) AND SHALL NOT BE
CONSTRUED IN WHOLE OR PART AS A DIRECT OR INDIRECT ORDER. IT
SHALL NOT BE CONSTRUED AS A REQUEST OR AUTHORIZATION TO
PERFORM WORK AT THE EXPENSE OF THE JORDAN EGOVERNMENT
PROGRAM. THE INFORMATION IN THIS RFP IS INTENDED TO ENABLE THE
CUSTOMER TO FORMULATE A PROPOSAL IN RESPONSE TO THE PROJECT
REQUIREMENTS SET FORTH. ALTHOUGH THIS RFP CONTAINS SUCH
ENABLELING INFORMATION, BIDDERS MUST MAKE THEIR OWN INDEPENDENT
ASSESSMENTS AND INVESTIGATIONS REGARDING THE SUBJECT MATTER
OF THIS RFP. MOICT DOES NOT GUARANTEE THE ACCURACY, RELIABILITY,
CORRECTNESS OR COMPLETENESS OF THE INFORMATION IN THIS RFP. THE
BIDDER REMAINS RESPONSIBLE IN RELATION TO IDENTIFYING ANY
FURTHER INFORMATION THAT IT REQUIRES TO PREPARE THE PROPOSAL.
THIS RFP SHALL CONSTITUTE PART OF THE CONTRACT THAT WILL BE
SIGNED BETWEEN MOICT AND THE WINNING BIDDER.
1 Introduction:

1.1 RFP Purpose

The Ministry of Information and Communications Technology (MoICT) is soliciting proposals from local consultancy bidders specialized in this field (either alone or having joint venture with other local firms) for providing business process reengineering for both walk-in and e-mode for services in Health Insurance Administration (HIA).

The winning bidder will be responsible for successful delivery of the project within specified timeframe. The winning bidder has to carry out agreed tasks and achieve desired goals and requirements so the project is managed efficiently and effectively.

Responses to this Request for Proposal (RFP) must conform to the procedures, format and content requirements outlined in this document in Section 3 of this RFP. Deviation may be grounds for disqualification.
1.2 RFP Organization:

This RFP document provides the information needed to enable bidders to submit written proposals for the sought services. The organization of the RFP is as follows:

**Section 1: Introduction**

This section outlines the RFP’s purpose and its organization.

**Section 2: Scope of work and deliverables**

This section describes the requirements, scope of work, and deliverables for the required services presented in this RFP.

**Section 3: Administrative Procedures and Requirements**

This section describes the administrative rules and procedures that guide the proposal and its processes.

**Section 4: Annexes**
2 Scope of Work and Deliverables:

Important Notes:

- There are certain activities to be performed and deliverables to be provided by the winning bidder during execution of the project. More detailed information on each of them is given in the next paragraphs. The bidder shall provide such services, deliverables, including any requirements or activities needed for the proper execution of the project beside those outlined in the following listing and the cost of these requirements or activities should be included in the fixed lump sum price submitted by the bidder. Note that the bidders should detail in their proposals all recommended mechanisms and methodologies through which services and deliverables will be accomplished.

- Final deliverables submitted by the vendor should be attached to an original official letters properly bounded, stamped and signed by the vendor as shall be defined and approved by MOICT.

- The duration time for the Project will be 180 calendar days.

- Proposals submitted by bidders that do not properly describe an acceptable methodology for the completion of the project shall be rejected for being not responsive to the RFP requirements.

- The bidders must provide an implementation plan. It must have milestones and clear timetable.

Note that any additional requirements needed for the proper delivering of the project should be provided by the winning bidder and its cost should be included in the fixed lump sum price submitted by the bidder.
2.1 Component 1: Business Process Reengineering

Winning Bidder Activities

For the proper completion of the Project; the winning bidder is required to perform the activities mentioned below, noting that any additional related activities needed for the proper fulfillment of the project should be provided by the winning bidder and its cost should be included in the fixed lump sum price submitted by the bidder. Note that MoPSD staff had conducted many visits and interviews with the staff of the Health Insurance Administration and had prepared the Service Quality Report. The report findings may be shared with the winning bidder upon request.

- Study and analyze current (AS-IS) business processes of the services delivery as there are in Annex 4.6. These processes were prepared by the Ministry of Public Sector Development and approved from the involved personnel from Health Insurance Administration.

- Study the level of complexity of each service by determining the involvement/role of all stakeholders involved in services delivery process.

**Note:** the winning bidder should study the need for each document from stakeholders for the proper completion of the service; and what is the legal reference behind requesting that specific document. If the document is legally required and cannot be eliminated from the process, then the winning bidder should determine what specific data/fields is needed from the document to complete the service and what is the most appropriate way to obtain required data (in both walk in and e-mode scenarios)

- Study and analyze transactions volume for each service based on the statistical information that must be collected by the winning bidder.

- Study all rules and regulations related to services and suggest changes form two points of view:
  - Any changes required in rules and regulations to facilitate processes improvement in walk in scenario
  - Legal aspects of delivering the Services in “e-” mode

- Re-design the business processes “To-Be” and recommend associated organizational re-structuring to achieve the dramatic improvement in services performance in both walk-in scenario and Requirements related to the delivery of the e-Services in new access and delivery channels considering decentralizing the services among the provinces.

- Detailed description of the gaps between validated “AS-IS” and “TO-BE” models together with detailed migration/execution plan (to include all needed execution requirements such as necessary human resources; numbers and roles and responsibilities, training and workstation redesign). The plan should be approved by MoICT with cooperation of HIA / MoPSD.

- Set and measure the required quality metrics and key performance indicators for the reengineered processes to include but not limited to the following KPIs:
  - Time required for the completion of each task in the process
  - Number of added value tasks and number of non-added value tasks
- Handoff processes between different departments (internal and external stakeholders)
- Number of departments responsible of providing the service
- Number of required documents/papers needed to complete each service to achieve the government goals toward paperless government.

Noting that initial measures for the required time for each task in the process will be provided to the winning bidder.

- Develop needed policies, procedures and internal controls to govern the e-Services that will be developed based on the re-engineered processes.
- Get the approvals of top management for the new reengineered processes.
- The winning bidder is required to suggest services prioritization criteria to include (complexity of the service, transactions volume, and any other items needed for creating the prioritization criteria...), and these criteria will be subject to approval from MOICT with cooperation of MOPSD.
- Based on the approved criteria for prioritizing the service, the winning bidder is required to prioritize the services for the sake for future automation starting with highest priority set of services, noting that the actual automation of services is outside the scope of this RFP.
- Review the layout of HIA (Head Quarter) and suggest changes that suit the reengineered processes
- Provide a suggestion for a unified structure for the Administration in the provinces.
- Modify existing Health Insurance Administration organization structure (for the Administration that is providing the face to face channel) to comply with the new business model
- Prepare and execute special internal awareness activities on two levels: Top management awareness (for Secretary Generals and Directors), Awareness on Section Heads level from HIA and related stakeholders. Awareness sessions will be provided at HIA premises
- Prepare, present and execute plan of knowledge transfer and handover the reengineered processes to the staff from Health Insurance Administration and MOPSD (6 engineers).

**Technical Proposal Requirements**

The bidder is required to provide the following information in the technical proposal:

- Describe methodology used in conducting Business Process Re-engineering activities
- Describe methodology used in developing prioritization criteria
- Describe approach to designing organizational structure for the departments responsibility for providing the service in all stakeholders involved
- Describe approach to development of needed policies, procedures and internal controls
- Provide a list of deliverables for the Business Process Re-engineering.
- Describe bidder’s qualifications in Business Process Re-engineering
• Describe methodology used in reviewing the layout of HIA (Head Quarter) and suggesting changes that suit the reengineered processes.

• Describe the approach to provide a suggestion for a unified structure for the department in the provinces and to modify Health Insurance Administration organization structure (for the department that is providing the face to face channel) and at each stakeholder to comply with the new business model.

• Describe approach, including tools for internal awareness activities.

• Describe approach to handover and transfer knowledge to MOPSD/HIA staff.

• Provide a high level awareness agenda (discussion topics).

• Describe bidder’s qualification in awareness, knowledge transfer and training.

**Financial Proposal Requirements**

The bidder is required to provide the following information in the financial proposal in relation to the activities mentioned above:

• List all costs associated with requirements gathering and business process re-engineering activities.

**Deliverables**

The winning bidder is required to provide all the deliverables mentioned below, noting that any other related deliverables needed for the proper delivery of the project should be also provided by the winning bidder and its cost should be included in the fixed lump sum price submitted by the bidder:

**Group (1):**

• Results of the study of complexity and transactions volume.

• Prioritization criteria for the sake of future automation.

• “TO-BE” business model detailing the services’ process flow, roles and responsibilities, reporting structure, performance measures (KPIs) and interactions with related departments for walk-in and e-mode for all service catalogue included in Annex 4.6

**Group (2):**

• Detailed description of the gaps between “AS-IS” and “TO-BE” models together with detailed migration/execution plan.

• Policies, procedures and internal controls for all activities involved in services delivery.

• Report on needed improvement on current laws and regulations which governing the work procedures of the stakeholders.

• The reviewed layout of HIA (Head Quarter) included suggested changes that suit the reengineered processes.

• Unified structure for the department in the directorates.
• Modified Health Insurance Administration organization structure (for the department that is providing the face to face channel) and at each stakeholder to comply with the new business model

**Group (3):**

• Executed awareness sessions for all relevant stakeholders

• Knowledge transfer and training sessions schedule and curricula

• Executed knowledge transfer and training for MOPSD and MIA staff.

### 2.2 Component 2: Project Management

**Winning bidder activities**

For the proper completion of the Project; the winning bidder is required to perform the activities mentioned below, noting that any additional related activities needed for the proper fulfillment of the project should be provided by the winning bidder and its cost should be included in the fixed lump sum price submitted by the bidder:

• Appoint a designated Project Manager (Certified PMP, full-time for the contract duration) to oversee the project execution together with project teams to execute all designated tasks and activities

• Develop a Project Plan, including project objectives and success criteria, deliverables, role/responsibilities, communication protocols, document control methodology, cost management, schedule management, quality management, and any needed project plan.

• Develop and maintain the overall project schedule, and review and verify the integration of the project team’s activities & deliverables

• Develop project organization structure to underline all possible resources needed from engaged parties including their roles and responsibilities as well as their involvement at different stages of the Project

• Establish and execute a process for reporting project progress including deadlines; delays, issues and critical paths to ensuring deliverables are met within resource constraints

• Establish and execute a process for project risks and issues management and mitigation

• Implement submission, key performance indicators and acceptance procedures for approving project deliverables

• Close the project and document lessons learnt.

**Technical Proposal Requirements**

The bidder is required to provide the following information in the technical proposal in relation to the Project delivery:

• The project’s implementation methodology and approach.
• Provide Project management organization structure describing roles and responsibilities
• Describe approach for communication and ensuring the quality on the project
• Describe approach to report on project progress
• Describe approach to risks and issues management and mitigation
• Provide a list of deliverables for the Project Management.
• Describe methodology for the overall Project Management and bidder's professional qualifications (like PM certificates) in project management field

Financial Proposal Requirements

The bidder is required to provide the following information in the financial proposal in relation to the Project Management:
• List all costs associated with the activities above related to Project Management.

Deliverables

The winning bidder is required to provide the deliverables mentioned below, and any other related deliverables needed for the proper functioning of the system and its cost should be included in the fixed lump sum price submitted by the bidder:

• Project kick-off presentation (in English and Arabic)
• A project milestone schedule during the project preparation phase
• Project management documentation that will cover the different knowledge areas, listed below but not limited to:
  o Project Charter
  o Project management plan
  o Stakeholder management plan including project organization structure and roles and responsibilities
  o Quality management plan
  o Risk management plan
  o Detailed project schedule and WBS
  o Detailed work breakdown structure outlining all tasks, milestones and resource needs
  o Scheduled project status and progress reports
  o Deliverables acceptance Plan
• Issues and risk logs
• Weekly and monthly status and progress reports
• Project closing presentation (in English and Arabic)
• Project conclusion document outlining work completed, lessons learned and recommendations for “next steps”
3. Administrative Procedures and Requirements

3.1. Response Procedures

All inquiries with respect to this RFP are to be addressed to MoICT Tendering Department in writing by mail, e-mail or fax with the subject “Business Process Reengineering For services in Health Insurance Administration”. Inquiries can only be addressed to [HIA-BPR@MOICT.gov.jo] by [20/4/2017]. Responses will be sent in writing no later than [26/4/2017]. Questions and answers will be shared with all Bidders' primary contacts.

3.2. Response Format

Bidders responding to this RFP should demonstrate up-to-date capabilities and experience in providing similar services (Business Process Re-Engineering) and similar engagements of the same scope, size and nature especially in the public sector. These services and engagements must be performed by the bidder during the last 5 years. Minimum 3 similar projects are required.

Bidders should demonstrate the following specific capabilities:

- Provide project manager (Certified PMP): One CV is required, proven record of projects carried out related to Business Process Re-Engineering
- Experience in Business Process Reengineering (for both walk in and e-mode channels): Minimum 3 CVs are required (provided that one of the CV should reflect senior expertise – 5 years’ experience at least, minimum 3 related projects). For the other 2 CVs, minimum one related project and at least 3 years of experience.
  - Training or related Certification for the Business Process Re-engineering is required.
  - Experience in training and knowledge transfer: one CV is required, at least 5 years of experience, and proven experience in training and knowledge experience.

Note: Where some skills are not available, the bidder should joint venture or sub-contract with a reputable local consulting or IT firm to cover for this specific skill, services or equipment provided that all partners to a joint venture will be jointly and severally responsible towards MoICT. In case of subcontracting, the subcontractor has to be approved by MoICT and the contractor will be liable for all works performed by the sub-contractor, subcontracting shall be with national firms.

Bidders' written response to the RFP must include:

Part I: Technical Proposal

A. Corporate capability statement :

Corporate capability statement must include all the following:
• A list of the clients highlighting any potential conflicts of interest
• Corporate technical capabilities and experience in providing business processes reengineering activities with detailed description and reference to each component underlined in Section 2: Scope of the project.
• Detailed proposed Team Resumes (each resume will be subjected to the approval of MOICT, in case of replacements the winning bidder has to abide by MOICT requirements for replacements and approvals. In the implementation phase MOICT reserves the right to request replacement of any resource that cannot fulfill the job)
• If a bidder is a joint venture, partners need to be specified with the rationale behind the partnership. Corporate capability statement should be provided for all partners.
• Submit work plan allocation resources with their percentage of involvement
• Project Organizational Structure
• Description and references to similar projects performed. Minimum 3 references are required.

B. Technical Proposal:

The technical proposal should include the approach to achieving the scope of work defined in this RFP and delivering each of the major components as specified in the Deliverables section. In order for the evaluation to progress quickly and effectively, bidders are requested to provide their technical proposal as per the format described in Annex 5.4

The bidder should provide deliverables in Arabic

**Part II: Financial Proposal**

The financial proposal must provide the lump sum prices for all technical activities mentioned in section 2 (Scope of Work), where the cost of each activity should be clearly identified including

The daily rates and expenses for any project staff should be included separately, along with the time for which they will be required.

The bidder will provide separately all professional fees and expenses (travel, project equipment, accommodation and subsistence) for the duration of the project. The Financial proposal should be submitted in separation of the technical proposal. In order for the evaluation to progress quickly and effectively, bidders are requested to provide their proposal as per the format described in Annex 5.5

The financial offer should be inclusive of the General Sales Tax and all applicable fees and taxes

**Part III: Bid Security**

*This part includes the original Bid Guarantee.*
3.3. Response submission

Bidders must submit proposals to this RFP to the Ministry of Information and Communications technology no later than 2:00 PM on [10/5/2017] (Jordan Local Time).

Ministry of Information and Communications Technology
Tender No: 3/٣/٢٠١٧
Tendering Department – 3rd floor
Ministry of Information and Communications Technology
8th circle
P.O. Box 9903
Amman 11191 Jordan
Tel: 00 962 6 5805642
Fax: 00 962 6 5861059

Proposals should be submitted as 3 separate parts each part in a separate well-sealed and wrapped envelope clearly marked, respectively, as follows:

- **Part I** "Business Process Reengineering For services in Health Insurance Administration - Technical and Corporate Capabilities Proposal". This part (envelope) should contain 3 hard copies (1 original and 2 copy) and 1 softcopy (CD) [in Microsoft Office 2010 compatible formats]. This part should not contain any reference to cost or price. Inclusion of any cost or price information in the technical proposal will result in the bidder’s proposal being disqualified as irresponsive.

- **Part II** "Business Process Reengineering For services in Health Insurance Administration – Financial Proposal". This part (envelope) should contain 3 hard copies (1 original and 2 copy) and 1 softcopy (CD) [in Microsoft Office 2010 compatible formats].

- **Part III** "Business Process Reengineering For services in Health Insurance Administration – Bid Bond" This part (envelope) should contain 1 hard copy of the Bid Bond. This part should not contain any reference to cost or price. Inclusion of any cost or price information in the technical proposal will result in the bidder’s proposal being disqualified as irresponsive.

**Note:** Each CD should be enclosed in the relevant envelop. Late submissions will not be accepted nor considered and in case of discrepancy between the original hard copy and other hard copies and/or the soft copy of the proposal, the hard copy marked as original will prevail and will be considered the official copy. Proposals may be withdrawn or modified and resubmitted in writing any time before the submission date.

Regardless of method of delivery, the proposals must be received by MoICT no later than 2:00 PM [10/5/2017] (Amman Local Time). MoICT will not be responsible for premature opening of proposals not clearly labeled.
3.4. Response Evaluation

The overall proposal will be evaluated both technically and financially, and will be awarded to the lowest qualified proposal.

Technical proposal shall be first evaluated according to the following criteria:
- Experience and references in similar projects, staff Qualifications and Experience: (50.00%).
- Proposed Approach and Methodology in correspondence to the RFP requirements including the following components (50.00%):
  - Requirements Gathering and Business Process Reengineering (40.00%).
  - Project Management (10.00%).

Only those bidders that qualify in the technical proposal will have their financial offers reviewed. The Financial proposal will be evaluated only for companies who qualify, based on a minimum acceptable score that will be defined by the special tenders committee. The financial offer of those who do not qualify will not be opened and will be returned. MoICT reserves the right not to select any offer. MoICT also assumes no responsibility for costs of bidders in preparing their submissions.

3.5. Financial terms

Bidders should take into consideration the following general financial terms when preparing and submitting their proposals:
- All prices should be quoted in Jordanian Dinars inclusive of all expenses, governmental fees and taxes, including sales tax.
- The type of contract will be a fixed lump sum price contract including costs of all expenses incurred.
- A clear breakdown (table format) of the price should be provided including price for consulting time, other expenses, etc.
- The bidder shall bear all costs associated with the preparation and submission of its proposal and MoICT will in no case be responsible or liable for these costs, regardless of the conduct or outcome of the proposal process.
- The bidders shall furnish detailed information listing all commissions and gratuities, if any, paid or to be paid to agents relating to this proposal and to contract execution if the bidder is awarded the contract. The information to be provided shall list the name and address of any agents, the amount and currency paid and the purpose of the commission or gratuity.
- The Bidder shall submit a (Tender Bond) proposal security on a form similar to the attached format in Jordanian Dinars for a flat sum of (4500 J.D) Four Thousands and Five Hundreds Jordanian Dinars (in a separate sealed envelope. The bond will be in the form of a bank guarantee from a reputable registered bank, located in Jordan, selected by the bidder. The bidder shall ensure that the (tender bond) proposal security shall remain valid for a period of 90 days after the bid closing date or 30 days beyond any extension subsequently requested by the tendering committee, and agreed to by the bidder.
- Any proposal not accompanied by an acceptable proposal security (tender bond) shall be rejected by the tendering committee as being non-responsive pursuant to RFP.
- The proposal security of a joint venture can be in the name of all members participating in the joint venture submitting the proposal or in the name of one or more members in the joint venture.
- The proposal security of the unsuccessful bidders will be returned not later than 30 days after the expiration of the proposal validity period.
- The winning bidder is required to submit a performance bond of 10% of the total value of the contract within 14 days as of the date of award notification letter.
- The proposal security of the winning bidder will be returned when the bidder has signed the contract and has furnished the required performance security.
- The proposal security may, in the sole discretion of the tendering committee, be forfeited:
  - If the bidder withdraws its proposal during the period of proposal validity as set out in the RFP; or
  - In the case of winning bidder, if the bidder fails within the specified time limit to sign the contract; or sign the joint venture agreement in front of a notary public in Amman, Jordan; or furnish the required performance security as set out in the contract.
- The winning bidder has to pay the fees of the RFP advertisement issued in the newspapers.
- MoICT is not bound to accept the lowest bid and will reserve the right to reject any bids without the obligation to give any explanation.
- Bidders must take into consideration that payments will be as specified in the tender documents and will be distributed upon the winning submission and acceptance of the scope of work and of the deliverables and milestones of the scope of work defined for the project by the first party.
- MoICT takes no responsibility for the costs of preparing any bids and will not reimburse any Bidder for the cost of preparing its bid whether winning or otherwise.

3.6. Legal terms

Bidders should take into consideration the following general legal terms when preparing and submitting their proposals:

- If the Bidder decides to form a joint venture, the joint venture members must furnish in their technical proposal letters of commitment on a form similar to the attached format under Annex 4.6 signed by a duly authorized personnel (The authorization shall be indicated by duly-legalized power of attorney authorizing the execution of such commitment and attached within the technical proposal) stating that if the bid is awarded to the joint venture; each member in the joint venture commits itself to sign the sample joint venture agreement attached hereto under Annex 4.5 in front of a Notary public in Amman, Jordan within (10) calendar days as of the date of award notification and before signing the Contract; otherwise MoICT is entitled to forfeit the bid bond whether it is in the name of all partners to the joint venture or in the name of any of the joint venture partners. Each partner in the joint venture shall be a business organization duly organized, existing and registered and in good standing under the laws of its country of domicile. The Bidder must furnish evidence of its structure as a joint venture including, without limitation, information with respect to:
  - the legal relationship among the joint venture members that shall include joint and several liability to execute the contract; and
  - the role and responsibility of each joint venture member
- The Bidder must nominate a managing member (leader) for any joint venture which managing member will be authorized to act and receive instructions on behalf of all the joint venture members.
- All bidders should duly sign the joint venture agreement attached to this RFP under Annex 4.6 by authorized representatives of the joint venture partners without being certified by a notary public and to be enclosed in the technical proposal in addition to authorization for signature on behalf of each member. Only the winning bidder partners in a joint venture should duly sign the joint venture agreement attached to this RFP under Annex 4.6 by authorized signatories and this agreement is to be certified by a Notary Public in Jordan.
- The bidders shall not submit alternative proposal. Alternative proposals will be returned unopened or unread. If the bidder submits more than one proposal and it is not obvious, on the sealed envelope(s), which is the alternative proposal, in lieu of returning the alternative proposal, the entire submission will be returned to the bidder and the bidder will be disqualified.
- The proposal shall be signed by the bidder or a person or persons duly authorized to bind the bidder to the contract. The latter authorization shall be indicated by duly-legalized power of attorney. All of the pages of the proposal, except un-amended printed literature, shall be initialed by the person or persons signing the proposal.
- Any interlineations, erasures or overwriting shall only be valid if they are initialed by the signatory(ies) to the proposal.
- The bid shall contain an acknowledgement of receipt of all Addenda to the RFP, the numbers of which must be filled in on the Form of Bid attached to the Arabic Sample Agreement.
- MoICT requires that all parties to the contracting process observe the highest standard of ethics during the procurement and execution process. The Special Tenders Committee will reject a proposal for award if it determines that the Bidder has engaged in corrupt or fraudulent practices in competing for the contract in question.

Corrupt Practice means the offering, giving, receiving or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.

Fraudulent Practice means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of MoICT, and includes collusive practice among Bidders (prior to or after proposal submission) designed to establish proposal prices at artificial non-competitive levels and to deprive MoICT of the benefits of free and open competition.

- No bidder shall contact MoICT, its employees or the Special Tenders Committee or the technical committee members on any matter relating to its proposal to the time the contract is awarded. Any effort by a bidder to influence MoICT, its employees, the Special Tenders Committee or the technical committee members in the tendering committee’s proposal evaluation, proposal comparison, or contract award decision will result in rejection of the bidder’s proposal and forfeiture of the proposal security.
- The remuneration of the Winning Bidder stated in the Decision of Award of the bid shall constitute the Winning Bidder sole remuneration in connection with this Project and/or the Services, and the Winning Bidder shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Winning Bidder shall use their best efforts to ensure that the Personnel, any Sub-contractors, and agents of either of them similarly shall not receive any such additional remuneration.
- A business registration certificate should be provided with the proposal.
- If the bidder is a joint venture, then the partners need to be identified with the rationale behind the partnership. Corporate capability statement should also be provided for all partners.
- The laws and regulations of The Hashemite Kingdom of Jordan shall apply to awarded contracts.
- MoICT takes no responsibility for the costs of preparing any bids and will not reimburse any bidder for the cost of preparing its bid whether winning or otherwise.
- Bidders must review the Sample Arabic Contract Agreement provided with this RFP and that will be the Contract to be signed with the winning bidder. Provisions in this Sample Arabic Contract Agreement are not subject to any changes; except as may be amended by MoICT before tender submission; such amendments are to be issued as an addenda.
- Proposals shall remain valid for period of (90) days from the closing date for the receipt of proposals as established by the Special Tenders Committee.
- MoICT reserves the right to accept, annul or cancel the bidding process and reject all proposals at any time without any liability to the bidders or any other party and withdraw this tender without providing reasons for such action and with no legal or financial implications to MoICT.
- MoICT reserves the right to disregard any bid which is not submitted in writing by the closing date of the tender. An electronic version of the technical proposal will only be accepted if a written version has also been submitted by the closing date.
- MoICT reserves the right to disregard any bid which does not contain the required number of proposal copies as specified in this RFP. In case of discrepancies between the original hardcopy, the other copies and/or the softcopy of the proposals, the original hardcopy will prevail and will be considered the official copy.
- MOICT reserves the right to enforce penalties on the winning bidder in case of any delay in delivery defined in accordance with the terms set in the sample Arabic contract. The value of such penalties will be determined in the Sample Arabic contract for each day of unjustifiable delay.
- Bidders may not object to the technical or financial evaluation criteria set forth for this tender.
- The winning bidder will be expected to provide a single point of contact to which all issues can be escalated. MOICT will provide a similar point of contact.
- MOICT is entitled to meet (in person or via telephone) each member of the consulting team prior to any work, taking place. Where project staff is not felt to be suitable, either before starting or during the execution of the contract, MOICT reserves the right to request an alternative staff at no extra cost to MOICT.
- Each bidder will be responsible for providing his own equipment, office space, secretarial and other resources, insurance, medical provisions, visas and travel arrangements. MOICT will take no responsibility for any non-Government of Jordan resources either within Jordan or during travel to/from Jordan.
- Any documentation and software procured or developed under ‘Business Process Reengineering for services in Health Insurance Administration’ are the property of MOICT upon conclusion of ‘Business Process Reengineering For services in Health Insurance Administration’. Written consent of MOICT must be obtained before sharing any part of this information as reference or otherwise.

- Bidders are responsible for the accuracy of information submitted in their proposals. MoICT reserves the right to request original copies of any documents submitted for review and authentication prior to awarding the tender.

- The bidder may modify or withdraw its proposal after submission, provided that written notice of the modification or withdrawal is received by the tendering committee prior to the deadline prescribed for proposal submission. Withdrawal of a proposal after the deadline prescribed for proposal submission or during proposal validity as set in the tender documents will result in the bidder's forfeiture of all of its proposal security (bid bond).

- A bidder wishing to withdraw its proposal shall notify the Special Tenders Committee in writing prior to the deadline prescribed for proposal submission. A withdrawal notice may also be sent by fax, but it must be followed by a signed confirmation copy, postmarked no later than the deadline for submission of proposals.

- The notice of withdrawal shall be addressed to the Special Tenders Committee at the address in RFP, and bear the contract name “Business Process Reengineering For services in Health Insurance Administration” and the words “Withdrawal Notice”.

- Proposal withdrawal notices received after the proposal submission deadline will be ignored, and the submitted proposal will be deemed to be a validly submitted proposal.

- No proposal may be withdrawn in the interval between the proposal submission deadline and the expiration of the proposal validity period. Withdrawal of a proposal during this interval may result in forfeiture of the bidder’s proposal security.

- The Bidder accepts to comply with all provisions, whether explicitly stated in this RFP or otherwise, stipulated in the Public Works By-Law No. 71 of 1986 and its amendments, the General Tendering Instructions of 1987, and any other provisions stated in the Standard Contracting sample Arabic Contract Agreement annexed to this RFP including general and special conditions, issued pursuant to said Public-Works By-Law and Tendering Instruction.

- The winning bidder shall perform the Services and carry out their obligations with all due diligence, efficiency, and economy, in accordance with the highest generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Winning Bidder shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to MOICT, and shall at all times support and safeguard MOICT’s legitimate interests in any dealings with Sub-contractors or third parties.

- If there is any inconsistency between the provisions set forth in the Sample Arabic Contract Agreement attached hereto or this RFP and the proposal of Bidder; the Sample Arabic Contract Agreement and/or the RFP shall prevail.

- MOICT reserves the right to furnish all materials presented by the winning bidder at any stage of the project, such as reports, analyses or any other materials, in whole or part, to any person. This shall include publishing such materials in the press, for the purposes of informing, promotion, advertisement and/or influencing any third party, including the investment community. MOICT shall have a perpetual, irrevocable, non-transferable, paid-up right and license to use and copy such materials mentioned above and prepare derivative works based on them.
- Bidders (whether in joint venture or alone) are not allowed to submit more than one proposal for this RFP. Similarly sub-contractors are not allowed to participate in more than one proposal; such proposals shall not be considered and will be rejected for being none-responsive to this RFP.

- Amendments or reservations on any of the Tender Documents: Bidders are not allowed to amend or make any reservations on any of the Tender Documents or the Arabic Sample contract agreement attached hereto. In case any bidder does not abide by this statement, his proposal will be rejected for being none-responsive to this RFP. If during the implementation of this project; it is found that the winning bidder has included in his proposal any amendments, reservations on any of the tender documents or the Contract; then such amendments or reservations shall not be considered and the items in the tender documents and the contact shall prevail and shall be executed without additional cost to MOICT and the winning bidder shall not be entitled to claim for any additional expenses or take any other legal procedures.

- Nothing contained herein shall be construed as establishing a relation of principal and agent as between MOICT and the Winning Bidder. The Winning Bidder has complete charge of Personnel and Sub-contractors, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.

- The Winning Bidder, their Sub-contractors, and the Personnel of either of them shall not, either during the term or after the expiration of the Contract, disclose any proprietary or confidential information relating to the Project, the Services, the Contract, or MOICT’s business or operations without the prior written consent of MOICT. A confidentiality undertaking is included in annex 4.3.

- Sample Arabic Contract Agreement Approval:

  Bidders must review the Sample Arabic Contract Agreement version provided with the RFP, which shall be binding and shall be signed with winning bidder. Bidders must fill out, stamp and duly sign the Form of Bid (نموذج عرض المناقصة (ملحق رقم (2) الملحق رقم 3) attached to the Arabic Sample Agreement under (الملحق رقم 3 (ملحق رقم 3) which is part of the Arabic Sample Contract version provided with the RFP, sign and stamp it, and enclose it with the Financial Proposal. Bidders must also fill out and duly sign the Financial Proposal Response Formats under Annex 5.10 of this RFP and enclose it in the financial proposals. Proposals that do not include these signed forms are subject to rejection as being none-responsive.

- PROHIBITION OF CONFLICTING ACTIVITIES
  Neither the Winning Bidder nor their Sub-contractors nor their personnel shall engage, either directly or indirectly, in any of the following activities:
  - During the term of the Contract, any business or professional activities in Jordan or abroad which would conflict with the activities assigned to them under this bid; or
  - After the termination of this Project, such other activities as may be specified in the Contract.

- INTELLECTUAL PROPERTY RIGHTS PROVISIONS
  - Intellectual Property for the purpose of this provision shall mean all copyright and neighboring rights, all rights in relation to inventions (including patent rights), plant varieties, registered and unregistered trademarks (including service marks), registered designs, Confidential Information (including trade secrets and know how) and circuit layouts, and all other rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields.
Contract Material for the purpose of this provision shall mean all material (includes documents, equipment, software, goods, information and data stored by any means):
- a) Brought into existence for the purpose of performing the Services;
- b) incorporated in, supplied or required to be supplied along with the Material referred to in paragraph (a); or
- c) Copied or derived from Material referred to in paragraphs (a) or (b);

Intellectual Property in all Contract Material vests or will vest in MOICT. This shall not affect the ownership of Intellectual Property in any material owned by the Winning Bidder, or a Sub-contractor, existing at the effective date of the Contract. However, the Winning Bidder grants to MOICT, or shall procure from a Sub-contractor, on behalf of MOICT, a permanent, irrevocable, royalty-free, worldwide, non-exclusive license (including a right of sub-license) to use, reproduce, adapt and exploit such material as specified in the Contract and all relevant documents.

If requested by MOICT to do so, the Winning Bidder shall bring into existence, sign, execute or otherwise deal with any document that may be necessary or desirable to give effect to these provisions.

The Winning Bidder shall at all times indemnify and hold harmless MOICT, its officers, employees and agents from and against any loss (including legal costs and expenses on a solicitor/own client basis) or liability incurred from any claim, suit, demand, action or proceeding by any person in respect of any infringement of Intellectual Property by the Winning Bidder, its officers, employees, agents or Sub-contractors in connection with the performance of the Services or the use by MOICT of the Contract Material. This indemnity shall survive the expiration or termination of the Contract.

The Winning Bidder not to benefit from commissions discounts, etc. The remuneration of the Winning Bidder stated in the Decision of Award of the bid shall constitute the Winning Bidder sole remuneration in connection with this Project and/or the Services, and the Winning Bidder shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Winning Bidder shall use their best efforts to ensure that the Personnel, any Sub-contractors, and agents of either of them similarly shall not receive any such additional remuneration.

**THIRD PARTY INDEMNITY**

Unless specified to the contrary in the Contract, the Winning Bidder will indemnify MOICT, including its officers, employees and agents against a loss or liability that has been reasonably incurred by MOICT as the result of a claim made by a third party:
- Where that loss or liability was caused or contributed to by an unlawful, negligent or willfully wrong act or omission by the Winning Bidder, its Personnel, or sub-contractors; or
- Where and to the extent that loss or liability relates to personal injury, death or property damage.

**LIABILITY**

The liability of either party for breach of the Contract or for any other statutory cause of action arising out of the operation of the Contract will be determined under the relevant law in Hashemite Kingdom of Jordan as at present in force. This liability will survive the termination or expiry of the Contract. Winning bidder’s total liability relating to contract shall in no event exceed the fees Winning bidder receives hereunder, such limitation shall not apply in the following cases (in addition to the case of willful breach of the contract):
- gross negligence or willful misconduct on the part of the Consultants or on the part of any person or firm acting on behalf of the Consultants in carrying out the Services,
- an indemnity in respect of third party claims for damage to third parties caused by the Consultants or any person or firm acting on behalf of the Consultants in carrying out the Services,
- infringement of Intellectual Property Rights
3.7. Conflict Of Interest

- The Winning bidder warrants that to the best of its knowledge after making diligent inquiry, at the date of signing the Contract no conflict of interest exists or is likely to arise in the performance of its obligations under the Contract by itself or by its employees and that based upon reasonable inquiry it has no reason to believe that any sub-contractor has such a conflict.
- If during the course of the Contract a conflict or risk of conflict of interest arises, the Winning bidder undertakes to notify in writing MOICT immediately that conflict or risk of conflict becomes known.
- The Winning bidder shall not, and shall use their best endeavors to ensure that any employee, agent or sub-contractor shall not, during the course of the Contract, engage in any activity or obtain any interest likely to conflict with, or restrict the fair and independent performance of obligations under the Contract and shall immediately disclose to MOICT such activity or interest.
- If the Winning bidder fails to notify MOICT or is unable or unwilling to resolve or deal with the conflict as required, MOICT may terminate this Contract in accordance with the provisions of termination set forth in the Contract.

3.8. Secrecy and Security

The Winning bidder shall comply and shall ensure that any sub-contractor complies, so far as compliance is required, with the secrecy and security requirements of MOICT, or notified by MOICT to the Winning bidder from time to time.

3.9. Document Property

All plans, drawings, specifications, designs, reports, and other documents and software submitted by the Winning bidder in accordance with the Contract shall become and remain the property of MOICT, and the Winning bidder shall, not later than upon termination or expiration of the Contract, deliver all such documents and software to MOICT, together with a detailed inventory thereof. Restrictions about the future use of these documents, if any, shall be specified in the Special Conditions of the Contract.

3.10. Removal and Replacement of Personnel

- Except as MOICT may otherwise agree, no changes shall be made in the key Personnel. If, for any reason beyond the reasonable control of the Winning bidder, it becomes necessary to replace any of the key Personnel, the Winning bidder shall provide as a replacement a person of equivalent or better qualifications and upon MOICT approval.
- If MOICT finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Winning bidder shall, at MOICT’s written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to MOICT.
3.11. Other Project Related Terms

MOICT reserves the right to conduct a technical audit on the project either by MOICT resources or by third party.
4. Annexes

4.1. Sample Arabic Agreement

<Attached>

4.2. Key RFP Dates

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DATE (DD/MM/YY)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date of RFP distribution</td>
<td>9/4/2017</td>
</tr>
<tr>
<td>Deadline for submission of vendors’ questions to RFP</td>
<td>20/4/2017</td>
</tr>
<tr>
<td>Expected date for answers to vendors’ questions</td>
<td>26/4/2017</td>
</tr>
<tr>
<td>Proposal deadline</td>
<td>10/5/2017</td>
</tr>
</tbody>
</table>

4.3. Confidentiality Undertaken

Confidentiality Undertaking

This Undertaking is made on [DATE] by [NAME] “[Consultant]” to the benefit of the Ministry of Information and Communications Technology, “[Principal]” [8th Circle, P.O. Box 9903, Amman 11191 Jordan].

WHEREAS, MOICT possesses certain financial, technical, administrative and other valuable Information (referred to hereinafter as Confidential Information)

WHEREAS, [Consultant], while performing certain tasks required by the Principal in connection with the ………………. (the Project), did access such Confidential Information,

WHEREAS, the Principal considers the Confidential Information to be confidential and proprietary.

Confidential Information:

As used in this Agreement, the term “Confidential Information” means all information, transmitted by Principal or any of its subsidiaries, affiliates, agents, representatives, offices and their respective personnel, consultants and winning bidders, that is disclosed to the Winning bidder or coming to his knowledge in the course of evaluating and/or implementing the Project and shall include all information in any form whether oral, electronic, written, type written or printed form. Confidential Information shall mean information not generally known outside the Principal, it does not include information that is now in or hereafter enters the
The Consultant hereby acknowledges and agrees that;

(1) The Confidential Information will be retained in the Principal's premises and will not be moved without the express written consent of the Principal. All Confidential Information shall be and remain the property of the Principal, and such Confidential Information and any copies thereof, as well as any summaries thereof, shall be promptly returned to the Principal upon written request and/or destroyed at the Principal's option without retaining any copies. The Winning bidder shall not use the Confidential Information for any purpose after the Project.

(2) It will use all reasonable means and effort, not less than that used to protect its own proprietary information, to safeguard the Confidential Information.

(3) The Winning bidder shall protect Confidential Information from unauthorized use, publication or disclosure.

(4) It will not, directly or indirectly, show or otherwise disclose, publish, communicate, discuss, announce, make available the contents of the Confidential Information or any part thereof to any other person or entity except as authorized in writing by the Principal.

(5) It will make no copies or reproduce the Confidential Information, except after the Principal's written consent.

Remedy and damages:

The Winning bidder acknowledges that monetary damages for unauthorized disclosure may not be less than 20% of the Project and that Principal shall be entitled, in addition to monetary damages and without waiving any other rights or remedies, to such injunctive or equitable relief as may be deemed proper by a court of competent jurisdiction.

Employee Access and Control of Information

It is understood that the Winning bidder might need from time to time to discuss the details of confidential information with other individuals employed within its own or associated companies in order to support, evaluate, and/or advance the interests of the subject business transaction. Any such discussion will be kept to a minimum, and the details disclosed only on a need to know basis. Prior to any such discussion, the Winning bidder shall inform each such individual of the proprietary and confidential nature of the Confidential Information and of the Winning bidder's obligations under this Agreement. Each such individual shall also be informed that by accepting such access, he thereby agrees to be bound by the provisions of this Agreement. Furthermore, by allowing any such access, the Winning bidder agrees to be and remain jointly and severally liable for any disclosure by any such individual that is not in accordance with this Agreement.

Miscellaneous

The obligations and rights of the Parties shall be binding on and inure to the benefit of their respective heirs, successors, assigns, and affiliates. This Agreement may be amended or modified only by a subsequent agreement in writing signed by both parties. Winning bidder may not transfer or assign the Agreement or part thereof. No provision of this Agreement shall be deemed to have been waived by any act or acquiescence on the part of the Principal, its agents or employees, nor shall any waiver of any provision of this Agreement constitute a
waiver of any other provision(s) or of the same provision on another occasion. This Agreement shall be construed and enforced according to Jordanian Law. The Winning bidder hereby agrees to the jurisdiction of the Courts of Amman, Jordan and to the jurisdiction of any courts where the Principal deems it appropriate or necessary to enforce its rights under this Agreement.

Term of Agreement

The obligations of the parties under this Agreement shall continue and survive the completion of the Project and shall remain binding even if any or all of the parties abandon their efforts to undertake or continue the Project.

IN WITNESS WHEREOF, the Winning bidder hereto has executed this Agreement on the date first written above.

Consultant:

By:____________________________

Authorized Officer

4.4. Technical proposal response format

Introduction

Executive Summary

This includes the bidder’s understanding of the terms of reference, scope of work and necessary skills, and company profile. This involves including an overview of the main points contained in the proposal with references to sections where more detailed discussion of each point can be found (maximum 4 pages).

Approach

A detailed description of how the bidder will undertake each major area in the SCOPE OF THE PROJECT and DELIVERABLES section, required resources (bidder, ministry and third party) and any special skills required, the deliverables (format and structure), use of any methodology and how it will cover the scope, use of any standard tools, and duration of any work streams.

[Activity 1]

Implementation Approach

<table>
<thead>
<tr>
<th>Actions</th>
<th>Approach</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provides a listing of the actions needed for the Activity</td>
<td>Describes the bidder’s approach for implementing the action; including</td>
</tr>
<tr>
<td>• Process (i.e. steps)</td>
<td>• Standard methodologies adopted</td>
</tr>
<tr>
<td>• Scope of involvement for each stakeholders</td>
<td></td>
</tr>
<tr>
<td>...</td>
<td>...</td>
</tr>
</tbody>
</table>
## Deliverables

<table>
<thead>
<tr>
<th>Deliverables</th>
<th>Format and Structure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provides a listing of the deliverables of the Activity</td>
<td>Describes the format (e.g. MS Word document) and Structure (e.g. Outline, indicating the scope and content) of each deliverable.</td>
</tr>
</tbody>
</table>

... ... 

### [Activity 2]

#### Implementation Approach

<table>
<thead>
<tr>
<th>Actions</th>
<th>Approach</th>
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</thead>
<tbody>
<tr>
<td>Provides a listing of the actions needed for the Activity</td>
<td>Describes the bidder’s approach for implementing the action; including</td>
</tr>
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<td></td>
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</tr>
<tr>
<td></td>
<td>• Scope of involvement for each stakeholders</td>
</tr>
</tbody>
</table>

... ... 

## Deliverables

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<th>Format and Structure</th>
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</tr>
</tbody>
</table>

... ... 

### [Activity...]  

#### Implementation Approach

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</tbody>
</table>

... ...
**Deliverables**

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</tr>
<tr>
<td>…</td>
<td>…</td>
</tr>
</tbody>
</table>

**Work Plan and Duration**

The work plan and duration for the overall consulting work, including any dependencies between the separate items in the scope. The bidder should provide milestones for each deliverable. The work plan should break down the phases and tasks within each phase and indicate which resources will be working on these tasks.

**Track Record**

The bidder’s track record on projects similar in both size and nature undertaken in the last five years, and references of suitable client references with contact details.

**CVs of Project Staff**

A summary of proposed team and a description of each project staff role and their relevant experience. Brief resumes of the team who will work on the project (all detailed resumes should be included in an Appendix). The bidder should also indicate the availability of the proposed staff and indicate which phases of the project each team member is participating in, what role they will be playing, and what their utilization rate will be (percentage of their time), below is the required template to be filled for each team member.

**Curriculum Vitae**

<table>
<thead>
<tr>
<th>Proposed Position on the Project:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Firm:</td>
</tr>
<tr>
<td>Name of Personnel:</td>
</tr>
<tr>
<td>Profession/Position:</td>
</tr>
<tr>
<td>Date of Birth</td>
</tr>
<tr>
<td>Years with the Company:</td>
</tr>
<tr>
<td>Nationality:</td>
</tr>
<tr>
<td>Proposed Duration on Site:</td>
</tr>
</tbody>
</table>

**Key Qualifications and Relevant Experience**

_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________

**Expected Role in the Project**
Education

<table>
<thead>
<tr>
<th>Employment Record:</th>
<th>From date — present</th>
</tr>
</thead>
<tbody>
<tr>
<td>(a) Employment Record</td>
<td>Employer</td>
</tr>
<tr>
<td></td>
<td>Position held</td>
</tr>
<tr>
<td>(b) Employment record</td>
<td>Employer</td>
</tr>
<tr>
<td></td>
<td>Position held</td>
</tr>
<tr>
<td>(c) Employment record</td>
<td>Employer</td>
</tr>
<tr>
<td></td>
<td>Position held</td>
</tr>
</tbody>
</table>

Languages:

<table>
<thead>
<tr>
<th>Language 1</th>
<th>Reading</th>
<th>Speaking</th>
<th>Writing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Language n</td>
<td>----------</td>
<td>----------</td>
<td>---------</td>
</tr>
</tbody>
</table>

Signature: ____________________  Date: ___________
4.5. Financial Proposal Response Format

Please indicate the overall estimated cost of your proposed solution.

Cost should be broken down as per the schedules below as well as the detailed scope of work presented in section 2 of this document.

The price quotation should be all-inclusive fixed lump sum price and provided in Jordanian Dinars (JD). All prices are inclusive of all fees, finance rate and taxes. All prices are for site delivery.

**Project Total Cost (Lump Sum Contract Amount)** for the total compensation for the whole WORK contemplated under this proposal: [JD]

<table>
<thead>
<tr>
<th>Services</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Business Process Reengineering</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Project Management</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
</tr>
</tbody>
</table>

Total Amount in Words: (Only ------------------------------- Jordanian Dinars)

**Project Detailed Cost:**

1. **Business Process Reengineering**

<table>
<thead>
<tr>
<th>Business Process Reengineering</th>
<th>Resource</th>
<th>Unit cost (man day cost)</th>
<th>Number of Units (man days)</th>
<th>Total Cost</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>[List all activities associated with <em>Business Process Reengineering</em> ]</td>
<td>Skill 1</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Skill 2</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Skill 3</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Skill N</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### 2. Project Management

<table>
<thead>
<tr>
<th>Project Management</th>
<th>Resource</th>
<th>Unit cost (man day cost)</th>
<th>Number of Units (man days)</th>
<th>Total Cost</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>List all activities associated with Project Management</td>
<td>Skill 1</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skill 2</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skill N</td>
<td></td>
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</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total Amount in Words: (Only ____________________________________________ Jordanian Dinars)

### 3. Other Costs (if any)

Note (1): The Itemized Financial Proposal will be examined prior Contract Award in order to ascertain that the items are correctly calculated. The itemized prices are for reference only and the lump sum price shall constitute all costs ... etc incurred by the bidder for the execution of the project. Should any arithmetical error be found, it will be corrected and the Proposal Value will be amended accordingly. MOICT encourages all bidders to study carefully their prices and to submit their final and lowest prices.

Note (2): The bidder shall also take into account that all the rates quoted in his Price Proposal shall be fixed throughout the Contract duration and that no adjustment to such rates shall be accepted by MOICT, except when otherwise provided for in the Contract.

4.6. Services Catalogues (Attached)
4.7. Joint Venture Agreement Template

Standard Form of Joint-venture Agreement

It is agreed on this day..............of.............2008
between:-
.............................................. Represented by Mr.
.............................................. Represented by Mr.
.............................................. Represented by Mr.
.............................................. Represented by Mr.

1- To form a Joint Venture to execute the works specified in the Contract of the Central Tender No. ( / ) ................................. which was signed or to be signed with the Employer.

2- All parties of the Joint Venture shall be obliged to perform all works agreed upon with the employer which are specified in the tender contract, and they are jointly and severally responsible for all works related to tender no. ( / ) and the contract pertaining thereto. Should one party fails or delays to perform its obligations either partially or totally, it shall be the responsibility of all other parties jointly and severally without reservation to execute all obligations set under the contract with the Employer to the same standards specified by the contract.

3- The parties to the Joint Venture nominate .............................. as leader of the Joint Venture. Any correspondence between the Employer and the parties to the Joint Venture shall be addressed to such leader.

4- The parties to the Joint Venture nominate Mr............................... as a representative of the leader and he is authorized to sign on behalf of the Joint Venture all documents and contracts related to tender no. ( / ) , and to represent the Joint Venture before all competent courts and non-official bodies in all contractual, administrative, financial and legal issues related to tender No. ( / ) and the contract

1- تم الاتفاق في هذا اليوم الموافق / / إلى جانب تنفيذ أعمال المرجعي رقم ( / ) المتعلقة بـ............................................. المبرم أو ( / ) المتعلق به. المبرم أو

2- يلتزم جميع أطراف الاتفاق بتلبية جميع الأعمال المتعلقة بهم من أجل صاحب العمل ويمكنهم متقابلين في مسؤولياتهم نحو صاحب العمل فيما يخص كافة الأعمال المتعلقة بالعقد رقم ( / ) والعقد الخاص به.

وفي حالة تخلف أو تأخر أحد أطراف الاتفاق عن إنجاز الأعمال الخاصة بهم يجب تنفيذها جزئياً أو كلياً يلتزم بقية الأطراف مجتمعة و/أو متفردين دون تحويل بخلافجماع الأطراف المحددة بالعقد الموافق

3- يعين أطراف الاتفاق رئيساً لإدارة العطاء رقم ( / ) وذلك بناء على مسماة رئيس الأركان أو مسماة رئيس الاتفاق والمختار إليه. 

4- يعين أطراف الاتفاق السيد ......... مسماة رئيس الاتفاق ووفقًا للتوقيع نية على كافحة الأوراق والعقود الخاصة بالعقد رقم ( / ) ويتم إعداد الاتفاق أمام المحامين المعتمد في كافة الأمور المالية والإدارية والقضائية المتعلقة بالعقد رقم ( / ) والعقد الخاص به.

5- لا يحق لأطراف الاتفاق أو أي طرف آخر في فسخ الاتفاق فيما بينهم أو تبديل مسماة رئيس الاتفاق إلا بعد انتهاء الأعمال المتعلقة بهم بموجب العقد قانونيًا. وإخطار الأطراف المتعاقدة يجاب صاحب العمل قانونيًا بإنه تسلم الاتفاق استنادًا إلى هذه الشروط الاستملاء في وثائق العطاء / العطاء

6- حدد هذه الاتفاقية باللغتين العربية والإنجليزية في حالة نشوء أي اختلاف في تفسير أي من بندتها تعتبر لغة العقد المعتمدة هي اللغة العربية وملزمة للطرفين.
pertaining thereto.

5- The parties to the Joint Venture have no right to terminate this agreement or substitute the leader’s representative until the works awarded to them by the contract to this tender are completed and shall remain responsible before the employer until the works are finally taken over as per the conditions of taking over specified in the Tender / Contract documents.

6- This agreement is written in both Languages Arabic and English should any discrepancy in interpretation arise the Arabic text shall be considered the authentic.

Third Party

Second Party

First Party

..........................................................

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Notary Public Certification

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